

Response to Pre-bid Queries

Date - 09.07.2018

SELECTION OF CONSULTANCY AGENCY FOR

Setting up a Program Management Unit (PMU) to support, monitor and manage different activities of Odisha Building and Other Construction Workers' Welfare Board (OB&OCWW BOARD) and provide technical assistance and programme management support to OB&OCWW BOARD

Tender Reference: - 02/OBOCWWB/2018-19

Dated: 13.06.2018

Odisha Building and Other Construction Workers' Welfare Board (OB&OCWW BOARD)

Office of the Labour Commissioner, Odisha

Unit-3, Kharavel Nagar, Bhubaneswar.

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Sr.	RFP reference	Content of the RFP requiring clarification	Clarification Sought	Response
1	Pg. No. 3, Details about the Project	Earnest Money INR 5, 00,000/- (Rupees Five Lakhs only) by Bank Guarantee from a nationalized/scheduled bank and payable in Bhubaneswar along with minimum validity of 90 days from date of submission of the bids. Payable in the name of Odisha Building and Other Construction Workers' Welfare Board payable at Bhubaneswar.	We hereby request the department to kindly provide clarity if the Earnest Money Deposit can be submitted in the form of a Demand Draft and to whom it should be addressed to.	Yes, Demand Draft with the same A/C payee, validity and Payable location as mentioned for BG will be accepted.
2	Pg. No. 9, Clause 1.2.2 Data Sheet, Point No. 10	INR 5,00,000/- (Rupees Five Lakhs only) by Bank Guarantee from a nationalized/scheduled bank and payable in Bhubaneswar along with minimum validity of 90 days from date of submission of the bids. Payable in the name of Odisha Building & Other Construction Workers Welfare Board, Bhubaneswar.		
3	Pg. No. 10, Clause 1.3, Point No. 2, Pre-Qualification Criteria	Category: Earnest Money Deposit (EMD) Criteria: INR 5, 00,000/- (Rupees Five Lakhs only) by Bank Guarantee (BG) from a nationalized/scheduled bank and payable in Bhubaneswar along with minimum validity of 90 days from date of submission of the bids. Payable in the name of Odisha Building & Other Construction Workers Welfare Board, Bhubaneswar		
4	Pg. No. 14, Clause 3.2, Point No. 1, Earnest Money Deposit	Document required: The original BG must be furnished Earnest Money Deposit An earnest money deposit (EMD) as mentioned in the data sheet in the form of Demand Draft/Bank Guarantee in favour of "Member Secretary, OB&OCWW BOARD" payable at Bhubaneswar shall have to be submitted by the bidders' along with the bid. The EMD shall be furnished in Indian		

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5	Pg. No. 19, Clause 3.12, Point (g) Bid Submission, Opening of Bids and Award of Contract	National Rupees (INR) and should be valid for a period of minimum 90 days from the submission date of the bid Earnest Money Deposit in the form of a Demand Draft/BG		
6	Pg. No. 10, Point No. 4, Technical Capability	<p>Criteria The bidder should have provided consultancy services in Government domain as part of at least 5 projects in the past three Financial Years (2015-16, 2016-17 and 2017-18) where order value of each project shall be Rs. 100 Lakh or above. The bidder should have worked with any office of Government of Odisha in any consultancy project for minimum 1 year and order value should be more than 50 Lakhs in past three Financial Years (2015-16, 2016-17 & 2017-18)</p> <p>Document Required Citation of the project and Copy of Agreement/ Work Order/Completion Certificate issued by the client showcasing the nature of work performed and value</p>	<p>We hereby request the department to kindly include Ongoing Projects and have the criteria modified as: The bidder should have provided or is currently engaged in providing consultancy services in Government domain as part of at least 5 projects in the past three Financial Years (2015-16, 2016-17 and 2017-18) where order value of each project shall be Rs. 100 Lakh or above. The bidder should have worked or is currently engaged with any office of Government of Odisha in any consultancy project for minimum 1 year and order value should be more than 50 Lakhs in past three Financial Years (2015-16, 2016-17 & 2017-18)</p>	Yes ongoing projects will be considered for this clause.
7	Pg No. 11, Point No. 7, Quality Certification of the bidding entity	<p>Criteria The bidder must have</p> <ol style="list-style-type: none"> 1. a valid ISO 9001:2008 certificate 2. a valid ISO 27001:2013 certificate 	<p>We hereby request the department to modify the Quality Certification Criteria as follows: The bidder must have</p> <ol style="list-style-type: none"> 1. a valid ISO 9001:2008 certificate OR 2. a valid ISO 27001:2013 certificate <p>Many global consultancy firms do not acquire ISO 9001:2008 as they have their own robust quality management systems.</p>	Refer to Corrigendum - I

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8	Pg. No. 21, Clause 3.14, Technical Evaluation Criteria, Point No. 3	Criteria Experience of Government IT/ICT Consultancy projects in the state of Odisha and Work order date/agreement date on or after 1st April 2015 Evaluation Criteria: 1 Projects - 5 Marks 2 Projects - 7 Marks 3 or more Projects - 10 Marks Maximum Marks: 10 Project citation along with Client supporting document (Work order/Agreement/Client Certificate copy to be submitted	We hereby request the department to modify the given clause as follows: Criteria Experience of Government IT/ICT/e-Governance Consultancy projects and Work order date/agreement date on or after 1st April 2015 Evaluation Criteria: 1 Projects - 5 Marks 2 Projects - 7 Marks 3 or more Projects - 10 Marks	Refer to Corrigendum - I
9	Pg. No. 22, Clause 3.14, Technical Evaluation Criteria, Point No. 6	The bidder should have an experience in studying/developing/monitoring of BOCW welfare process/schemes at central or state government level in India in last 3 years. Project citation along with Client supporting document (Work order/Agreement/Client Certificate) copy to be submitted 1 or more Project - 5 Marks Maximum Marks: 5	We hereby request the department to modify the given clause as follows: The bidder should have an experience in studying/developing/monitoring of process/schemes at central or state government level in India in last 3 years.	This clause is deleted, refer to the Corrigendum - I
10	Pg. No. 22, Clause 3.14, Technical Evaluation Criteria, Point No. 7	Experience of consultancy of Social Media strategy and management for any government department in last 3 years	Experience of consultancy of Social Media strategy and management for any government department in last 3 years 1 or more Project (completed or on-going) - 5 Marks	Ongoing project will be considered for evaluation for this clause

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11	Pg No. 23, Clause 3.15, Key Resource Profiles, Point No. 5	Position Communication Expert (Inter departmental coordination, social media/project management) (1 No.) Minimum Qualification and Experience MBA /Master in Social Science and 5 years of experience with proficiency in Odia language (Non evaluation profile)	We hereby request the department to relax the given criteria as follows: Post Graduate Diploma in Mass Communication/Journalism/ MBA /Master in Social Science and 5 years of experience with proficiency in Odia language (Non evaluation profile)	Refer to Corrigendum - I
12	Pg No. 23, Clause 3.15, Key Resource Profiles, Point No. 7	Position Associate – Finance (2 No.s) Minimum Qualification and Experience MFC/M Com/B.com with special course in accounting package with 2 years of experience (Non evaluation profile)	We hereby request the department to relax the given criteria as follows: MFC/M Com/MBA (Finance)/B.Com with 2 years of relevant experience (Non evaluation profile)	Refer to Corrigendum - I
13	Pg No. 24, Clause 3.15, Key Resource Profiles, Point No. 10	Position Associate – Communication Minimum Qualification and Experience MSW/M.A. in mass media/M.A. in English /with similar specialization with 2 years of experience	We hereby request the department to modify the given criteria as follows: Post Graduate Diploma in Mass Communication/ Journalism/MSW/M.A. in Mass Media/M.A. in English /with similar specialization with 2 years of experience	Refer to Corrigendum - I
14	Pg No. 24, Notes	No project citation should be repeated for in one or multiple technical evaluation criteria	We hereby request the department to allow repetition of projects in multiple technical evaluation criteria	Each Project citation can be used against only one technical Evaluation criteria for technical scoring purpose.
15	Pg No. 24, Clause 3.15, Key Resource Profiles	Position Accounts personnel/Accountant Minimum Qualification and Experience	We hereby request the department to modify the given criteria as follows: B.com, DCA/PGDCA with 2 years of relevant experience	As per RFP
16	Need based Manpower	B.com, DCA/PGDCA with special course in accounting package with 2years of experience	In addition, we request the department to clarify whether we are required to provide Detailed CV's of Need based Manpower Resources	Not required at this stage of the bidding. Similar profiles can be asked from the selected bidder during the project delivery.

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17	Page 11 Pre-Qualification Criteria	Quality Certification of the bidding entity. The bidder must have 1. a valid ISO 9001:2008 certificate 2. a valid ISO 27001:2013 certificate	We also suggest to include CMMI Level 5 to ensure quality processes of the bidding firm.	As per RFP
18	Pre-qualification 3.14	Quality Certification of the bidding entity. The bidder must have 1. a valid ISO 9001:2008 certificate 2. a valid ISO 27001:2013 certificate	We also suggest to include CMMI Level 5 to ensure quality processes of the bidding firm.	As per RFP
19	Page 18 Payment Terms	Submission of Monthly Progress/Status Report along with attendance of deployed resources. Discovered monthly quoted value for all the deployed resources	As per the RFP, we understand that it will be monthly cycle of billing for the deployed resources. Further this project may be extended for future as per the RFP. Hence, it is recommended that an annual escalation of 10 percent may be considered for all resource category.	As per RFP
20	NA	Facility	We understand that, office facility will be provided by Client such as seating arrangement, desks and other facilities.	Yes
21	Page 22 Technical Evaluation Criteria	Proposed Project Team - Elaborated in next table (15 marks)	Request for the distribution of marks across resource categories and required experience should also be included for better clarity.	Refer to Corrigendum - I
22	Page 23 Key Resources Profile	Program management expert(management and implementation of different schemes of Board & Cess Collection) BE/B.Tech/MBA/Master in Social Science and 7 years of experience (Should be a Full time employee of the bidding entity at the time of bid submission)	The project requires experts with strong experience in areas which the firm may require to procure from external market. Hence the criteria on full time employee of the bidding entity at the time of bid submission may be relaxed as "the proposed resource should be directly paid by the bidding entity during the tenure of the deployment".	As per RFP

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23	Page 23 Key Resources Profile	IT Consultant / Expert B.E/ B.Tech/ MCA and 5 years of experience (Should be a Full time employee of the bidding entity at the time of bid submission)	The project requires experts with strong experience in areas which the firm may require to procure from external market. Hence the criteria on full time employee of the bidding entity at the time of bid submission may be relaxed as “the proposed resource should be directly paid by the bidding entity during the tenure of the deployment”.	As per RFP
24	Page 29 Annexure 11 – Financial Bid Format	Consultancy Charges (for 12 months) for each category (B) Grand Total	“The remuneration / person per month (in INR)” mentioned in the table shall contain all costs related to the resource deployed including advisory / consulting charges. Hence the column “Consultancy Charges (for 12 months) for each category (B)” may be removed.	Refer to Corrigendum - I
25	Page 30 Annexure 11 – Financial Bid Format	State/District level Office Management Remuneration/Person per month (in INR)	We understand that the monthly Consultancy Charges for these needs to be provided. However it may be clarified that the same will not be considered for financial evaluation	Yes, the quoted price for District level resources will not be considered for financial evaluation
26	Page 9 Data Sheet	Contract Performance Guarantee (CPG) @ 10% of the quoted price will have to be submitted in the form of bank guarantee by the selected bidder. The CPG must be submitted by the selected bidder within 15 working days of issuance of the Letter of Intent.	It is requested that the Contract Performance Guarantee (CPG) be reduced to 5%	As per RFP
27	Clause 3.9, Page 17	Limitation of liability for this engagement will be capped at 100% of the fees paid to consultant.	We suggest to modify the said clause as follows: Limitation of liability for this engagement will be capped at 100% of the net fees paid to consultant till date.	As per RFP

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28	Clause 3.6, Page 16	Termination	Request to include bidder's right to terminate clause along with other clauses in Termination section as a standard practice.	Will be discussed during the contract stage
29	Clause 3.8, Page 17	Patents, Copyright & Intellectual Property Rights	We request to include the following: "pre-existing IPR or working papers of the bidder would be protected"	Will be discussed during the contract stage
30	General	Third party disclaimer	We suggest to add a clause for third party disclaimer	As per RFP
31	General	Restriction to use deliverables	We suggest to add to add a clause on restriction to use the deliverables.	As per RFP
32	General	Consultancy Charges (for 12 Months) for each category(B)	We understand that this column is mistakenly added. Request clarification	Refer Corrigendum - I
33	1.2.2, Data sheet	Bid submission date, 10.07.2018 by 4 PM	We request to extend the submission by at least one more week.	Refer Corrigendum - I
34		The bidding company should not have been blacklisted by any Government Department, Ministry or Agency for breach of ethical conduct or fraudulent practices in any of the last 5 years.	The bidding company should not have been blacklisted by any Government Department, Ministry or Agency for breach of ethical conduct or fraudulent practices as on the date of bid submission.	Accepted

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35	3.2	<p>Any bid not secured in accordance with above mentioned clause, shall be rejected by the Purchaser as being non-responsive, without any further correspondence. Unsuccessful bidders' EMD will be discharged / returned after end of the overall bid process</p> <p>Earnest Money Deposit furnished by selected Bidder shall be refunded after signing of contract and submission of Contract Performance Guarantee. The EMD can be forfeited if a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Form or during the bid process, if a Bidder indulges in any such deliberate act that would jeopardize or unnecessarily delay the process of bid evaluation and finalization, or if any information is found wrong / manipulated / hidden in the bid. The decision of the Purchaser regarding forfeiture of the EMD shall be final & shall not be called upon question under any circumstances. No interest will be paid on the EMD.</p>	<p>Any bid not secured in accordance with above mentioned clause, shall be rejected by the Purchaser as being non-responsive, without any further correspondence. Unsuccessful bidders' EMD will be discharged / returned within 15 days of the declaration of the successful bidder. Earnest Money Deposit furnished by selected Bidder shall be refunded after signing of contract and submission of Contract Performance Guarantee. The EMD can be forfeited if a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Form or if any information is found wrong / manipulated / hidden in the bid. No interest will be paid on the EMD.</p>	EMD of unsuccessful bidders will be returned within 15 days of signing the contract with successful bidder, rest as per RFP,
36	3.1	It is the consultant's responsibility to ensure that all objectives proposed and all deliverables proposed are achieved and disclosed prior to the agreed end-date of the project.	It is the consultant's responsibility to make best efforts to ensure that all objectives proposed and all deliverables proposed are achieved and disclosed prior to the agreed end-date of the project	As per RFP
37		If the Bidder failed to act up on to the tender conditions or backs out when his tender is accepted, his CPG mentioned above will also be forfeited to OB&OCWW BOARD.	If the Bidder failed to act up on to the tender conditions and is unable to cure the same within 30 days or backs out when his tender is accepted despite his deviations being adequately considered, his CPG mentioned above will also be forfeited to OB&OCWW BOARD.	As per RFP

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38	3.4.a.4	<p>“undesirable practice” means (i) establishing contact with any person connected with or employed or engaged by the Client with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Selection Process; or (ii) having a Conflict of Interest; and</p>	<p>“undesirable practice” means (i) establishing contact with any person connected with or employed or engaged by the Client with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Selection Process; or (ii) having a Conflict of Interest which materially impacts the capacity of the Bidder to carry out this project; and Also, request to provide definition of conflict of interest.</p>	<p>Conflict is related to any other assignment of the Bidder with OB&OCWW Board which may have conflict with this assignment.</p>
39	3.4.a.4	<p>b) will reject the Proposal for award if it determines that the bidder has engaged in corrupt or fraudulent activities in competing for the contract in question; Page 16 of 32c) will declare a bidder ineligible, either indefinitely or for a stated period of time, to be awarded a contract if it at any time determines that the bidder has engaged in corrupt or fraudulent practices in competing for and in executing the contract.</p>	<p>b) will reject the Proposal for award if a court of competent jurisdiction it determines that the bidder has engaged in corrupt or fraudulent activities in competing for the contract in question; Page 16 of 32c) will declare a bidder ineligible, either indefinitely or for a stated period of time, to be awarded a contract if a court of competent jurisdiction it at any time determines that the bidder has engaged in corrupt or fraudulent practices in competing for and in executing the contract.</p>	<p>Accepted</p>

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40	3.6	<p>The failure on the part of the successful bidder to perform any of its obligations or comply with any of the terms of this RFP shall constitute an Event of Default on the part of the successful bidder. The events of default as mentioned above may include, interalia, the following:1. the successful bidder has failed to perform any instructions or directives issued by the OB&OCWW BOARD which it deems proper and necessary to execute the scope of work under the RFP, or2. the successful bidder has failed to remedy a failure to perform its obligations in accordance with the specifications issued by OB&OCWW BOARD, despite being served with a default notice which laid down the specific deviance on the part of the successful bidder to comply with any stipulations or standards as laid down by OB&OCWW BOARD; or3. the successful bidder has failed to conform with any of the specifications as set out in the RFP or has failed to adhere to any amended direction, modification or clarification as issued by OB&OCWW BOARD and which OB&OCWW BOARD deems proper and necessary for the execution of the scope of work under this RFP;4. There is a proceeding for bankruptcy, insolvency, winding up or there is an appointment of receiver, liquidator, assignee, or similar official against or in relation to the successful bidder;5. The successful bidder or its team has failed to comply with or is in breach or contravention of any applicable laws;</p>	<p>The failure on the part of the successful bidder to perform any of its obligations or comply with any of the terms of this RFP shall constitute an Event of Default on the part of the successful bidder. The events of default as mentioned above may include, interalia, the following:</p> <ol style="list-style-type: none"> 1. the successful bidder has failed to perform any of its obligations as per the RFP or 2. the successful bidder has failed to remedy a failure to perform its obligations in accordance with the specifications of the RFP despite being served with a default notice which laid down the specific deviance on the part of the successful bidder to comply with any stipulations or standards as laid down in this RFP 3. the successful bidder has failed to conform with any of the specifications as set out in the RFP 4. There is a proceeding for bankruptcy, insolvency, winding up or there is an appointment of receiver, liquidator, assignee, or similar official against or in relation to the successful bidder; 5. The successful bidder or its team has failed to comply with 	Accepted

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41	3.6	In the event of any default by the successful bidder as stated above, OB&OCWW BOARD will issue a Notice to the bidder in writing setting out specific defaults / deviances /omissions. The successful bidder will need to remedy the default/ deviances / omissions committed within thirty (30) days of the receipt of the notice to the satisfaction ofOB&OCWW BOARD. In case, the successful bidder fails to remedy the default to the satisfaction of OB&OCWW BOARD, OB&OCWW BOARD will be entitled to terminate the Agreement in full or in part.	In the event of any default by the successful bidder as stated above, OB&OCWW BOARD will issue a Notice to the bidder in writing setting out specific defaults / deviances /omissions. The successful bidder will need to remedy the default/ deviances / omissions committed within thirty (30) days of the receipt of the notice to the satisfaction of OB&OCWW BOARD. In case, the successful bidder fails to remedy the default OB&OCWW BOARD will be entitled to terminate the Agreement in full or in part.	Accepted
42	3.6	Upon termination of the Agreement, the OB&OCWW BOARD also has the right to debar the Agency from participating in future works.	Request deletion of the clause, else to be modified as below. Upon termination of the Agreement, the Agency can be debarred from participating in future works by a court of competent jurisdiction that bidder has indulged in fraud and corrupt activity.	AS per RFP
43		On Termination, the CPG will be forfeited and encased by OB&OCWW BOARD.	On Termination, the CPG will be forfeited and encased by OB&OCWW BOARD, only for the amount that is due/payable by the bidder to the Client.	Accepted
44	3.7	Neither OB&OCWW BOARD nor the bidder will be in breach of the agreement if any total or partial failure by it of its duties and obligations is occasioned by any act of God, fire, floods, terrorist attacks, riots, political strikes or disturbance, stoppage of work due to governmental order/alert. If such reasons continue to prevent performance of either party's duties or obligations for a period of more than five (5) working days, the parties shall consult together for the purpose of agreeing what action should be taken.	Neither OB&OCWW BOARD nor the bidder will be in breach of the agreement if any total or partial failure by it of its duties and obligations is occasioned by any event beyond the control of either parties including act of God, fire, floods, terrorist attacks, riots, political strikes or disturbance, stoppage of work due to governmental order/alert etc. If such reasons continue to prevent performance of either party's duties or obligations for a period of more than five (5) working days, the parties shall consult together for the purpose of agreeing what action should be taken.	As per RFP

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			<p>To be added: The Bidder shall have the right to terminate this Agreement at any time: a. without cause and for convenience- on the delivery of ninety (90) calendar days' prior written notice to the other Party's. with cause - in the event that the other party commits a material breach of the Agreement and fails to cure such default to the non-defaulting party's reasonable satisfaction within thirty (30) days (or fifteen (15) days in the event of non-payment by the Customer) Upon expiration or termination of this Agreement all rights and benefits granted by this Agreement shall revert to the respective Parties; and all amounts due for services and products delivered to Consultant up to the effective date of termination shall be immediately payable.</p>	<p>Will be discussed during the contract stage with the selected bidder</p>
46	3.9	<p>Limitation of liability for this engagement will be capped at 100% of the fees paid to consultant.</p>	<p>Notwithstanding anything to the contrary elsewhere contained in this Agreement, neither Party shall, in any event, regardless of the form of claim, be liable for any indirect, special, punitive, exemplary, speculative or consequential damages, including, but not limited to, any loss of use, loss of data, business interruption, and loss of income or profits, irrespective of whether it had an advance notice of the possibility of any such damages Limitation of aggregate liability of the Bidder for this engagement will be capped at 100% of the fees paid to consultant.</p>	<p>As per RFP</p>
47	To be added		<p>The fees chargeable by Wipro are stated exclusive of all taxes, duties and levies imposed by any government body. Client shall be liable and will pay for all applicable</p>	<p>As per RFP</p>

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			<p>tax liabilities such as GST, sales, services, use or value added taxes, but specifically excluding employment related taxes concerning Wipro personnel and corporate taxes based on Wipro's net income. If Client claims exemption from any taxes resulting from this Agreement, then Client will promptly provide Wipro with the relevant documentation to avail of such exemption including required certificates, if any, from the relevant taxing authorities. Any increase or decrease in the rates of the applicable taxes or any new levy on account of changes in law shall be to the account of Client.</p> <p>Either Party may request a change order ("Change Order") in the event of actual or anticipated change(s) to the agreed scope of Services, Deliverables, project schedule, fee, or any other aspect of the Agreement. Wipro will prepare a Change Order reflecting the proposed changes, including but not limited to the impact on the Deliverables, project schedule, and fee. Absent a Change Order signed by the Parties, Wipro shall not be bound to perform any additional or out-of-scope services beyond what is stated in the Agreement. Wipro's failure to perform its contractual responsibilities, to perform the services, or to meet agreed service levels shall be excused if and to the extent Wipro's non-performance is caused by Company's omission to act, delay, wrongful action, failure to provide Inputs,</p>	

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48	3.14 - Point no. 4	At least 500 consulting/advisory professionals on the payroll of the bidding firm 500 - 1000 resources - 5 Marks 1001 - 2000 resources - 7 Marks 2001 or more Resources – 10 Marks	The number of consultants asked is on high-rise and will be restrictive. Hence request to change the evaluation parameter as below. 500 - 750 resources - 5 Marks 751 - 1000 resources - 7 Marks 1001 or more Resources – 10 Marks	Accepted, Refer to Corrigendum - I
49	3.14 - Point no. 6	The bidder should have an experience in studying/developing/monitoring of BOCW welfare process/schemes at central or state government level in India in last 3 years.	This is a very restrictive clause, asking experience in BOCW welfare in particular. Request to modify the clause as below. The bidder should have an experience in studying/developing/monitoring of Social welfare process/schemes at central or state government level in India in last 3 years.	This clause is deleted
50	3.14- Point no.8	Proposed Project Team. Maximum Marks 15	Considering the size of team, the total marks allocated should be increases from 15 to 25.Resource wise mark distribution and evaluation criteria for mark distribution is required. The proposed mark distribution is as below:1. Project Manager- 8 marks maximum2. Financial/Procurement Expert - 6 marks maximum3. Program management expert - 6 marks maximum4. IT Consultant / Expert - 5 marks maximum Also, it is understood that the below mentioned profiles are not for evaluation. Please confirm. A) Associate - Programmed) Associate - IT c) Associate - communication	Refer to Corrigendum - I
51	3.14- Point no.8	Presentation- 25 marks	Considering the subjectivity of this clause, the mark should be reduced from 25 to 15.	Refer to Corrigendum - I
52	3.15- Point no.1	Project Manager B.E/ B.Tech with MBA and 8 years of experience (Should be a Full time employee of the bidding entity at the time of bid submission)	This being the Project Manager, project management certifications like like Prince2 or PMP should be mandatory. The revised clause should be B.E/ B.Tech with MBA and 8 years of experience with any project management certification like Prince2 or PMP(Should be a Full time employee of the	Refer to Corrigendum - I

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			bidding entity at the time of bid submission)	
53	3.15- Point no.1	IT Consultant / Expert B.E/ B.Tech/ MCA and 5 years of experience(Should be a Full time employee of the bidding entity at the time of bid submission)	Request to delete the "Full time employee of the bidding entity at the time of bid submission" clause. The revised clause should be B.E/ B.Tech/ MCA and 5 years of experience	As per RFP
54	NA	NA	Minimum 15 days of time to be provided for submission of bids in case of publication of any corrigendum.	Refer to Corrigendum - I
55	1.3 Pre-qualification Criteria, technical Capability, 10	The Bidder should provide consultancy services in Government domain as part of at least 5 years (2015-16, 2016-17, 2017,-18) where order value of each project shall be Rs. 100 Lakhs or above The bidder should have worked in any office of Government of Odisha in any consultancy project for minimum 1 year and order value should be more than 50 Lakhs in past three financial years (2015-16, 2016-17, 2017-18)	The Bidder should have provided Consultancy/IT Services in Government/ PSU/ Premium Private Company (with more than 1000 Cr. Annual Turnover) domain as part of atleast 3 projects in the past financial years (2015-16, 2016-17, 2017,-18) where the order value of each turnover shall be 50 Lakhs or above The bidder should have worked in any office of Government of Odisha in any Consultancy/ IT project for minimum 1 year and order value should be more than 50 Lakhs in past three financial years (2015-16, 2016-17, 2017-18)	As per RFP
56	1.3 Pre-qualification Criteria, Annual Turnover 10 & 11	The bidder shall have minimum INR 20 Crores Annual Turnover from the Consultancy services from business operation in India for each of the last 3 financial years	The bidder shall have minimum INR 20 Crores Annual Turnover from IT/ ITES/ BPO services from business operation in India for each of the last 3 financial years	As per RFP
57	1.3 Pre-qualification Criteria, Consortium and subcontracting	Consortium/ Joint ventures are not allowed and subcontracting of work streams are not allowed	Consortium/ Joint ventures are not allowed and subcontracting of work streams are to be allowed	As per RFP

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	of work			
58	Section 1.3 5 Man Power Strength Page No. 10	The bidder should have minimum 200 consulting professionals on its payroll	All 200 consulting professional s must be on the company's permanent monthly pay-roll or part-time consultant who are in good association with agency for several assignments can be included as well	Refer to Corrigendum - I
59	Section 1.3 6 Annual Turnover Page No. 10	The bidder shall have minimum INR 20 Crores Annual Turnover form the Consultancy services from business operation in India for each of the last 3 financial years	Can the minimum turnover bar of Rs. 20 crores be reduced?	As per RFP
60	3 and 18	Project location, facilities, duration and resources	Please clarify the duration the project.	As per RFP
61	1.2.2 S.No. 6 Page No. 8	Prebid meeting	Please clarify the timing of the prebid meeting	As per RFP
62	1.2.2 S.No. 6 Page No. 8	Date of submission of proposal	Extension of 5 more working days be granted	Refer to Corrigendum - I
63	1.2.2 S.No. 10 Page No. 9	EMD in form of bank guarantee	Please clarify if DD can be submitted instead of BG	Yes, clarified in serial no1
64	2.4 Page No. 13	e-Governance/IT / MIS	Please clarify what information is expected to be analyzed from the manual mode and which systems would need to be studied to identify gaps	At present no analytics system is deployed in the Board, General analysis work in Excel can be taken up initially. If required Analysis and Impact analysis vendors should be on boarded with the help of this PMU in support towards bid management.
65	2.8 Page No. 13	Analysis/ Monitoring of assessment and cess collection/ impact assessment	Please clarify if the consultant would be responsible for collecting the cess apart from analysing it	No, Consultant will be responsible for coordination and data collation as required.
66	2.8 Page No. 14	Analysis/ Monitoring of assessment and cess collection/ impact assessment	Please clarify would it entail primary surveys, the sample size and the frequency of such assessments	This can be done with the available data with Board or through collected data by various means

Sr.	RFP reference	Content of the RFP requiring clarification	Clarification Sought	Response
				such as manual/system.
67	3.10Page No. 18	Additional recourses	Kindly provide further clarity on additional resources at district level	Resources with similar qualification and experience may be required for deployment in districts on a need basis.
68	3.14Page No. 22	Technical evaluation criteria S.No. 6	Please revise the clauses the bidder should have an experience in studying/ developing/ monitoring of welfare process/ Schemes at central or state government level in India in last 3 years	Refer to Corrigendum - I
69	3.15 Page No. 23	Key resource profile	HR/ Capacity Building expert be added	As per RFP
70	3.15 Page No. 24	Key resource profile	Please provide clarity of the role of Project Director, Please suggest how the remuneration will be reflected in the financial proposal	This should not be loaded in the financial format given in the RFP, the Project Director should be part of important project review meetings in client site and should have a control of the project.
71	3.15 Page No. 24	Key resource profile	We request that the repetition of the project citation be allowed	As per RFP
72	Annexure 2 Page No. 29	Financial Bid format	Please clarify how the following shall be calculated i. Total Value for 12 months ii. Consultancy charges for each category	As per RFP
73	3.10 Page No. 17	Project location, facilities, duration and resources	Request to remove this clause	As per RFP
74	3.10 Page No. 18	Project Duration	It is suggested the initial duration should be 2 years followed by annual extension till the 4th years based on performance	As per RFP
75	3.14 Page No. 20	Technical evaluation criteria	Please remove the condition of 1st April 2015	As per RFP
76	3.14 Page No. 22	Technical evaluation criteria	Suggested to enhance the maximum mark to 15 marks to this category	Refer to Corrigendum - I
77	1.2.2	Data Sheet	Requesting to postpone the submission date by 15 days	Refer to Corrigendum - I

